

SECURITIES AND EXCHANGE COMMISSION
Washington, D.C. 20549

FORM 10-Q

QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE
ACT OF 1934

For the quarterly period ended December 31, 1996

or

Transition report pursuant to section 13 or 15(d) of the Securities
Exchange Act of 1934 for the transition period from

to

Commission file number 0-20852

ULTRALIFE BATTERIES, INC.

Exact name of registrant as specified in its charter)

Delaware

16-1387013

(State or other jurisdiction
incorporation or organization)

(I.R.S. Employer Identification No.)

1350 Route 88 South, Newark, New York 14513

(Address of principal executive offices)

(Zip Code)

(315) 332-7100

(Registrant's telephone number, including area code)

(Former name, former address and former fiscal year,
if changed since last report)

Indicate by check mark whether the registrant (1) has filed all reports required
to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during
the preceding 12 months (or for such shorter period that the registrant was
required to file such reports), and (2) has been subject to such filing
requirements for the past 90 days.

Yes No

Indicate the number of shares outstanding of each of the issuer's classes of
common stock, as of the latest practicable date.

Common stock, \$.10 par value, 7,949,711 shares outstanding
as of February 11, 1997

ULTRALIFE BATTERIES, INC.

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PART I FINANCIAL INFORMATION
Item 1. Financial Statements

ULTRALIFE BATTERIES, INC.
CONDENSED BALANCE SHEETS

	(Unaudited) December 31, 1996	June 30, 1996
	-----	-----
ASSETS		
Current assets		
Cash and cash equivalents	\$ 183,193	\$ 1,212,743
Available-for-sale securities	18,163,774	21,839,692
Accounts receivable	6,104,922	4,907,279
Inventories	7,277,041	8,437,791
Other current assets	362,536	450,251
	-----	-----
Total current assets	32,091,466	36,847,756
Net property and equipment	14,478,410	10,688,538
Due from insurance companies	1,003,097	0
Available-for-sale securities held to purchase equipment	7,502,926	12,016,593
Investment in joint venture	283,500	283,500
Technology license agreements, net	732,544	796,542
	=====	=====
Total assets	\$ 56,091,943	\$ 60,632,929
	=====	=====
LIABILITIES AND SHAREHOLDERS' EQUITY		
Current liabilities		
Accounts payable	\$ 4,677,403	\$ 3,434,473
Other accrued liabilities	511,107	763,690
	-----	-----
Total current liabilities	5,188,510	4,198,163
Shareholders' equity		
Common stock - par value	792,185	792,322
Capital in excess of par value	64,444,393	64,630,638
Unrealized gain on securities	1,893,230	3,842,878
Foreign currency translation adjustments	(1,900)	37,749
Accumulated deficit	(16,224,475)	(12,868,821)
	-----	-----
Total shareholders' equity	50,903,433	56,434,766
	-----	-----
Total liabilities and shareholders' equity	\$ 56,091,943	\$ 60,632,929
	=====	=====

ULTRALIFE BATTERIES, INC.
CONSOLIDATED STATEMENTS OF OPERATIONS
Three Months and Six Months Ended December 31, 1996
(Unaudited)

Three Months Ended Dec. 31,			Six Months Ended Dec. 31,	
1996	1995		1996	1995
		Revenues:		
\$ 3,824,343	\$ 2,841,191	Battery sales	\$ 7,444,019	\$ 6,561,154
241,697	1,099,651	Technology contracts	593,747	1,494,848
4,066,040	3,940,842	Total revenue	8,037,766	8,056,002
		Cost of Products Sold:		
3,824,715	2,490,227	Battery costs	7,125,878	5,600,068
297,777	217,042	Technology contracts	494,487	412,152
4,122,492	2,707,269	Total cost of products sold	7,620,365	6,012,220
(56,452)	1,233,573	Gross Profit	417,401	2,043,782
969,173	704,200	Research and Development	1,787,248	1,339,961
1,516,437	1,325,861	Marketing and Administration	2,786,685	2,307,523
2,485,610	2,030,061	Total Operating Expenses	4,573,933	3,647,484
(2,542,062)	(796,488)	Operating (Loss)	(4,156,532)	(1,603,702)
497,883	573,664	Interest Income	800,878	1,125,751
0	1,617,758	Gain On Sale of Securities	0	1,617,758
0	(229,976)	Fire Loss Reserve	0	(229,976)
\$ (2,044,179)	\$ 1,164,958	Net Earnings (Loss)	\$ (3,355,654)	\$ 909,831
\$ (0.26)	\$ 0.15	Earnings (Loss) Per Share	\$ (0.42)	\$ 0.12
7,949,711	7,766,373	Number of Primary Shares	7,933,086	7,665,634

ULTRALIFE BATTERIES, INC.
CONDENSED STATEMENTS OF CASH FLOWS
For The Six Months Ended December 31, 1996 and 1995
(Unaudited)

	Six Months Ended December 31,	
	1996	1995
OPERATING ACTIVITIES		
Net income (loss)	\$ (3,355,654)	\$ 909,829
Adjustments to reconcile net income (loss) to net cash provided by operating activities:		
Depreciation, amortization and other provisions	608,863	38,951
Foreign currency (loss)/gain	(39,648)	(46,197)
Changes in operating assets and liabilities:		
Increase in accounts receivable	(1,317,509)	(1,284,315)
Decrease (increase) in contract revenue receivable	0	(116,554)
Decrease (Increase) in inventories	964,468	(19,569)
Decrease in prepaid expenses and other current assets	87,716	285,997
Increase (decrease) in accounts payable and accrued liabilities	1,428,603	(1,728,436)
Net cash used in operating activities	(1,623,161)	(1,960,294)
INVESTING ACTIVITIES		
Purchase of property and equipment	(5,021,686)	(3,894,750)
Purchase of securities	(22,927,038)	(28,370,623)
Sales of securities	9,239,983	9,977,297
Maturities of securities	19,488,735	26,889,150
Net cash (used in) provided by investing activities	779,994	4,601,074
FINANCING ACTIVITIES		
Proceeds from issuance of common stock	119,125	1,038,500
Purchase Treasury Stock	(305,508)	0
Effect of exchange rate changes on cash	0	4,796
Net cash provided by financing activities	(186,383)	1,043,296
(Decrease) Increase in Cash and Cash Equivalents	(1,029,550)	3,684,076
Cash and Cash Equivalents at Beginning of Period	1,212,743	1,734,146
Cash and Cash Equivalents at End of Period	\$ 183,193	\$ 5,418,222

ULTRALIFE BATTERIES, INC.
NOTES TO FINANCIAL STATEMENTS

1. BASIS OF PRESENTATION

In the opinion of the Company, the accompanying unaudited financial statements contain all adjustments, which are of a normal recurring nature, necessary to present fairly the financial position at December 31, 1996 and the results of operations for the three and six month periods ended December 31, 1996 and 1995 and cash flows for the six month periods ended December 31, 1996 and 1995. The results of operations and cash flows for the three months and six months ended December 31, 1996 are not necessarily indicative of the results to be expected for the entire year. The Financial Statements and Management's Discussion and Analysis of Financial Condition and Results of Operations should be read in conjunction with the Company's financial statements for the year ended June 30, 1996, filed on Form 10-K on September 30, 1996.

2. NET LOSS PER SHARE

Net loss per share is calculated by dividing net loss by the weighted average number of common shares outstanding during the period; common stock options have not been included since their inclusion would be antidilutive.

3. RECENT PRONOUNCEMENTS

In March 1995, the Financial Accounting Standards Board (FASB) issued Statement of Financial Accounting Standard (SFAS) No. 121 "Accounting for the Impairment of Long-Lived Assets and for Long-Lived Assets To Be Disposed of," which requires that impairment losses be recognized when the carrying value of an asset exceeds its fair value. Although the Company is required to adopt the standard in fiscal 1997, the Company regularly assesses all of its long-lived assets for impairment; and therefore does not believe the adoption of the standard will have a material effect on its financial position or results of operations.

In October 1995, the FASB issued SFAS No. 123, "Accounting for Stock-Based Compensation," which establishes market value accounting and reporting standards for stock-based employee compensation plans. Companies may elect to continue to account for stock-based compensation using the "intrinsic value approach" under Accounting Principles Board (APB) Opinion No. 25. Although the Company is required to adopt the standard in fiscal 1997, it anticipates continuing to follow APB No. 25, with pro forma disclosures required under SFAS No. 123. Therefore, adoption will have no impact on its financial position or results of operations.

ULTRALIFE BATTERIES, INC.
NOTES TO FINANCIAL STATEMENTS
(continued from page 6)

4. CONTINGENCY - UK SUBSIDIARY

The Company's wholly owned subsidiary located in the United Kingdom, Ultralife Batteries Ltd (UK), experienced a fire early in December, 1996. A great deal of the production capacity was damaged or destroyed. In order to compensate for this loss of manufacturing capacity, alternate sources of components have been identified and assembly of batteries is being relocated.

Preliminary discussions with the insurance company indicate that the Company is fully insured for the replacement cost of all assets lost as well as business interruption losses. The damaged and destroyed equipment and machinery is initially estimated to have a net book value of \$1,003,000 at current exchange rates. These damaged or destroyed assets have been removed from the accounts and a receivable due from the insurance company has been recorded. An estimate of the business interruption impact has not yet been calculated. The initial analysis prepared by the Company indicates that no economic loss will be incurred by the Company and so no loss provision has been recorded in the financial statements. It should be noted however that although the Company expects to be substantially compensated for its losses from insurance proceeds, there may be a short-term adverse impact on revenues and earnings. This situation is being actively monitored and evaluated by management.

The discussion and analysis below, and throughout this report, contains forward-looking statements within the meaning of Section 27A of the Securities and Exchange Act of 1933 and Section 21E of the Securities and Exchange Act of 1934. Actual results could differ materially from those projected or suggested in the forward-looking statements.

This Management's Discussion and Analysis of Financial Condition and Results of Operations should be read in conjunction with the accompanying condensed consolidated financial statements and notes thereto contained herein and the Company's consolidated financial statements and notes thereto contained in the Company's Annual Report on Form 10-K as of and for the year ended June 30, 1996.

Item 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

Results of Operations

Three months ended December 31, 1996 and 1995

Total revenues were \$4,066,000 for the three months ended December 31, 1996 ("second quarter 1997"). This represents an increase of \$125,000 or 3% over the \$3,941,000 reported for the three months ended December 31, 1995 ("second quarter 1996"). Sales of batteries increased by 35% during the second quarter 1997 compared to the same period of the prior year. This is the result of increasing number of batteries sold in both the US and UK. In the US, these results were generated though sales to major smoke detector manufacturers have not met management expectations to date. Revenues from technology contracts were \$242,000 during the second quarter 1997; a decrease of \$858,000 or 78% compared to the second quarter 1996. This the result of completion of certain contracts and delays in receipt of new programs.

Consolidated gross margin was a loss of 1% of revenue for the second fiscal quarter of 1997 compared to income of 31% for the same period of the previous year. Primarily, the margin erosion is attributable to reduced revenues from technology contracts with their greater historical gross margins. Additionally, the Company further reduced production levels of the 9 volt battery during the quarter ended December 31, 1996. This decision resulted in increased unabsorbed factory overhead.

Total operating expenses of \$2,486,000 for the second quarter 1997 reflect an increase of \$456,000 or 22% compared to \$2,030,000 for the same period of the prior year. \$265,000 of this total increase of operating expenses is attributable to research and development expenses. This is the result of continued commercialization of the Company's rechargeable lithium-ion solid-polymer batteries. A continuation of the substantial research and

development expenditures is anticipated as the Company moves toward mass production and continued improvement of rechargeable batteries. Marketing and administration expenses increased by \$190,000 or 14% during the second quarter 1997 to \$1,516,000 from \$1,326,000 for the second quarter 1996. This increase was planned by the Company in order to support the introduction of the rechargeable battery.

Interest income decreased to \$498,000 for the second quarter of fiscal 1997 from \$574,000 for the three months ended December 31, 1995. This is the result of a lower average balance invested as the Company has used its cash and investments to fund the operations and capital equipment improvements during the year. During the three months ended December 31, 1995, the Company sold 100,000 common shares of Intermagnetics General Corporation. As a result, it realized a gain on the sale in the amount of \$1,617,758. As of December 31, 1996, the Company still owns 339,016 common shares of Intermagnetics General Corporation. Also during the second quarter 1996, the Company provided for possibly unreimbursable costs associated with the fire at its UK subsidiary, Ultralife Batteries Ltd (UK), in September, 1995.

Net losses in the amount of \$2,044,000 or \$ 0.26 per share were reported for the second quarter 1997 compared to net income of \$1,165,000 or \$ 0.15 per share. This was caused by the decreased gross margin plus additional operating expenses. Also, the prior years' results include a gain on the sale of securities in the amount of \$1,618,000 or \$ 0.21 per share.

Six months ended December 31, 1996 and 1995

Total revenues for the six months ended December 31, 1996 ("year to date 1997") were \$8,038,000; this is a decrease of \$18,000 from the \$8,056,000 recorded for the six months ended December 31, 1995 ("year to date 1996"). Battery sales increased by \$883,000 or 13% to \$7,444,000 for year to date 1997 from \$6,561,000 for the same period of the previous year. This is the result of a modest increase in the sales of batteries in the US combined with a strong performance in the UK. In the US, battery sales were comparable during the first six months of fiscal 1997 to those of the same period during the prior year. The UK continued to report strong growth in battery sales during year to date 1997 compared to the same period of the previous year. Technology contracts were \$594,000 during year to date 1997 compared to \$1,495,000 for the first six months of fiscal 1996, a decrease of \$901,000 or 60%. This the result of completion of certain contracts and delays in receipt of new programs.

Consolidated gross margin was 5% of revenue for the year to date 1997 compared to 25% for the same period of the previous year. This reduction in gross margin was the result of decreasing revenues generated from technology contracts with their historically greater profit levels. Additionally, the Company continued to reduce production levels of the 9 volt battery. This decision resulted in increased unabsorbed factory overhead.

Total operating expenses were \$4,574,000 for the year to date 1997. This is an increase of \$927,000 or 25% over the \$3,647,000 reported for the same period of the prior year. \$447,000 of this increase is due to a 33% increase of research and development expenses to \$1,787,000 for year to date 1997 from \$1,340,000 for year to date 1996. This is the result of commercialization of the Company's lithium-ion solid-polymer rechargeable battery. A continuation of substantial research and development expenditures is anticipated as the company moves toward mass production and continued improvement of rechargeable batteries. Marketing and administration increased by 21% or \$479,000 to \$2,787,000 for year to date 1997 from \$2,308,000 for the same period of the prior year. This increase was planned by the Company in order to support the introduction of the rechargeable battery.

Interest income decreased to \$801,000 for the year to date 1997 from \$1,126,000 for the same period of the prior year. This is the result of a lower average balance invested as the Company has used its cash and investments to fund the operations and capital equipment improvements during the year.

Net losses in the amount of \$3,356,000 or \$ 0.42 per share were reported for the six months ended December 31, 1996 compared to net income of \$910,000 or \$ 0.12 per share for the same period of the previous year. This was caused by the decreased gross margin plus additional operating expenses. Also, the prior years' results include a gain on the sale of securities in the amount of \$1,618,000.

Liquidity and Capital Resources

As of December 31, 1996, cash, cash equivalents and available-for-sale investments totaled more than \$25,00,000. The Company used \$1,623,000 of cash from operations during the first six months of fiscal 1997. This is the net result of increased net losses for the period and an increase in accounts receivable partially offset by substantial decreases in inventories and increases in accounts payable.

Additionally, the Company expended approximately \$5,022,000 of cash to purchase machinery and equipment as it continues preparation of the commercialization of the rechargeable lithium-ion solid-polymer battery and upgrades of both the US and UK manufacturing facilities. The Company expects to have the manufacturing machinery installed and qualified for production of the rechargeable battery during the second calendar quarter of 1997. This delay of one quarter from the previous projection is caused by delivery delays of production machinery by various manufacturers.

The Company does not currently have any long-term debt. Also, it does not have any current financing arrangements or loan facilities in place or available to it. In November, 1996, the Company received a offer letter from the Empire State Development Corporation to provide low cost loans for a total amount of \$2,000,000 plus employment incentive credits and sales tax exemptions. The final terms of this agreement are being negotiated. The Company's current financial position is adequate to support its financial requirements for the near future.

PART II OTHER INFORMATION

Item 4. Submission of Matters to a Vote of Security Holders

(a) On December 5, 1996, an Annual Meeting of Shareholders of the Company was held.

(b) At the Annual Meeting, the Shareholders of the Company elected to the Board of Directors all eight nominees for director with the following vote:

DIRECTOR -----	FOR ---	AGAINST -----	ABSTAIN -----
Bruce Jagid	6,992,387	127,907	0
Martin Rosansky	6,992,387	127,907	0
Joseph N. Barrella	6,992,387	127,907	0
Joseph C. Abeles	6,991,887	128,407	0
Arthur Lieberman	6,991,987	128,307	0
Carl H. Rosner	6,986,637	133,657	0
Stuart Shikiar	6,986,137	134,157	0
Richard Hansen	6,985,106	135,188	0

(c) Proposal number 2 was a request for the Shareholders to approve and ratify an option granted to the Company's Chief Executive Officer pursuant to his Employment Agreement dated March 29, 1994. This proposal was approved by the Shareholders with a total of 7,087,818 shares voted FOR and 366,419 shares voted AGAINST and 70,500 shares ABSTAINED.

Item 6. Exhibits and Reports on Form 8-K

(a) Exhibits

None

(b) Reports on Form 8-K

None filed during the quarter ended December 31, 1996.

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

ULTRALIFE BATTERIES, INC.

(Registrant)

Date: February 14, 1997

By:/s/ Bruce Jagid

Bruce Jagid
Chief Executive Officer

Date: February 14, 1997

By:/s/ Robert Cook

Robert Cook
Chief Financial Officer
and Controller

3-mos

	JUN-30-1997	
	OCT-01-1996	
	DEC-31-1996	
		183,193
	18,163,774	
	6,315,217	
	210,295	
	7,277,041	
	32,091,466	
		16,878,218
	2,399,808	
	56,091,943	
5,188,510		0
	0	
		0
		792,185
		50,111,248
56,091,943		
		8,037,766
	8,037,766	
		7,620,365
	4,573,933	
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	800,878	
	(3,355,654)	
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	(3,355,654)	
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	(0.42)	